

INFRAWORX CLOUD BACKUP FOR MANAGED SERVICE PROVIDERS

Infraworx Cloud Backup (ICB) for Managed Service Providers is a suite of products that enables MSP's to offer powerful, easy to manage cloud-based backup and recovery services to their clients. We operate our own Australian based data centre, ensuring that at no stage is client's data sent to an offshore location.

ICB provides solutions for all backup and recovery requirements. These include the backup of servers, endpoints such as desktops/laptops, online databases, mail servers or even VMware™.

Infraworx only utilises proven and mature technologies that are thoroughly tested by us for both usability and technical superiority. This ensures MSP's will always receive the very best user experience, powered by best-of-breed, proven technology.

For ease of use, MSP's are provided with portal access to their account where they have a single point of entry to view and manage all their client's backups from a central location. Our MSP partners will also have access to our highly experienced backup/recovery and storage specialists. This, coupled with our excellent levels of support and the backing of our ICB Service Level Agreement ensures our MSP partners can rest assured that ICB will continuously deliver superior products and levels of support.

WHICH CLOUD?

Public, Private or Hybrid Cloud Options

Each client will have varying requirements for their backup and recovery solution. That is why ICB offers MSP's the option to offer public, private or even hybrid cloud configurations to their clients, providing them with flexibility they can rely on.

The following diagrams illustrate typical public and hybrid cloud configurations that can be adjusted further to suit a particular client's requirements.

INFRAWORX CLOUD BACKUP

This configuration enables backups of client's data direct to Infraworx's data centre. This is a suitable configuration for smaller backup requirements.

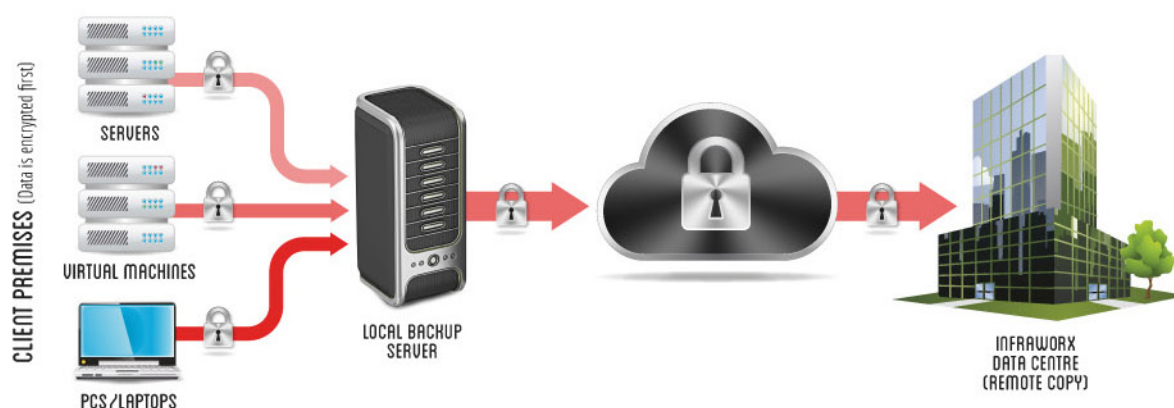


INFRAWORX HYBRID CLOUD BACKUP

This configuration enables initial backups to go to a local backup server first. Once complete, backups are then sent to Infracorx's Australian-based data centre as a second copy for disaster recovery purposes.

This configuration has a few advantages over the first configuration:

- A typical hybrid-cloud configuration. Get the best of both worlds. Servers are backed up quickly to a local backup server. In addition, disaster recovery copies are created offsite automatically in the background.
- Restoring files will be faster due to the local backup server.
- Disaster Recovery copies are created automatically, without needing to create and send tape media offsite.



KEY FEATURES FOR MANAGED SERVICE PROVIDERS

Australian based, owned and operated data centre. No concerns for MSP's with regards to U.S.A. Patriot ACT or other off-shore related complexities.

Backed by our Service Level Agreement (SLA).

A simple portal interface to manage all client's backups from.

Excellent levels of support to MSP's/VARs. Access to highly experienced staff with a wealth of backup/recovery and storage experience.

Flexible payment options with 30 day credit to approved partners and no credit card surcharges.

Choice between a shared environment OR your own dedicated backup server with a dedicated IP address.

Use your own custom MSP branding without any reference to Infracorx.

Data is encrypted prior to leaving your client's premises.

Ability to seed backups to and from Infracorx's data centre.

Flexibility to automatically push configurations to a single device or to all devices of all clients at the same time.

Earn a recurring revenue stream.

FREE, no obligation 30 day trial try us out. No credit card details required.

ABOUT INFRAWORX

Infracorx is an Australian owned and operated company that specialises in storage hardware and software solutions for the middle and enterprise class markets. Infracorx has over 15 years experience in enterprise storage solutions. Based in Sydney, Australia they host their own data centre in Australia that is built solely for cloud-based storage solutions such as disaster recovery and backup/recovery. Their enterprise-class data centre is designed from the ground up using high availability principles and runs true fully distributed storage clusters - meaning there are no single points of failures.

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